

Malott Homework Set 2 Chapter 24 A Theory of Rule-Governed Behavior

1-51. A written rule statement describing the desired or undesired behavior, the occasion when the behavior should or should not occur, and the added outcome for that behavior is a _____ (p.412)

- A) Performance contract
- B) Cause of poor self – management
- C) Alternative Reinforcement Contingency
- D) None of the Above

2-52. T/F A direct acting contingency is a contingency where the outcomes are too delayed to reinforce or punish the behavior. (p.382)

3-53. T/F The rule statement is an establishing operation that establishes noncompliance with the rule as an aversive motivating condition. (p.414)

4-54. T/F The direct-acting contingency is the escape contingency based on the learned aversive condition that results from the rule. (p.414)

5-55. Rules that are hard to follow usually describe outcomes that are either too _____ or too improbable. (p.417)

- A) Large
- B) Small
- C) Delayed
- D) Punishing

6-56. The real cause of poor self-management is that _____. (418)

- A) The immediate outcomes control our behavior better than delayed outcomes do.
- B) The outcomes are too delayed
- C) The rule describes a contingency that is too improbable or too small
- D) B and C

7-57. T/F We need performance management when the *natural contingencies* do not effectively support the appropriate behavior. (p.419)

8-58. T/F Performance management contracts designed to increase or maintain behavior should specify outcomes that are small and probable, the delay isn't crucial. (p.417)

9-59. In the three-contingency model of performance management, the crucial contingencies are which of the following 3: (p. 418)

- 1) The ineffective natural contingency
- 2) The effective, indirect acting performance - management contingency

3) The effective, direct-acting theoretical contingency.

- A) 1 and 2
- B) 1 and 3
- C) 2 and 3
- D) 1,2, and 3

10-60. T/F In performance management, it is important to put it in writing, have effective behavioral consequences, monitor performance at least once a month, and specify the contingencies clearly. (p.411-412)